

INTERIM RESULTS 2026

06 August 2026



CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This document contains statements that are, or may be deemed to be, "forward-looking statements". Forward-looking statements give the Company's current expectations or forecasts of future events.

These forward-looking statements may include, among other things, plans, objectives, beliefs, intentions, strategies, projections and anticipated future economic performance based on assumptions and the like that are subject to risks and uncertainties. These statements can be identified by the fact that they do not relate strictly to historical or current facts. They use words such as 'aim', 'anticipate', 'believe', 'estimate', 'expect', 'forecast', 'guidance', 'intend', 'may', 'will', 'should', 'potential', 'possible', 'predict', 'project', 'plan', 'target', and other words and similar references to future periods but are not the exclusive means of identifying such statements. As such, all forward-looking statements involve risk and uncertainty because they relate to future events and circumstances that are beyond the control of the Company. Actual results or outcomes may differ materially from those discussed or implied in the forward-looking statements. Therefore, you should not rely on such forward-looking statements, which speak only as of the date they are made, as a prediction of actual results or otherwise. Important factors which may cause actual results to differ include but are not limited to: the unanticipated loss of a material client or key personnel; delays, suspensions or reductions in client advertising budgets; shifts in industry rates of compensation;

regulatory compliance costs or litigation; changes in competitive factors in the industries in which we operate and demand for the Group's products and services; changes in client advertising, marketing and corporate communications requirements; the Group's inability to realise the future anticipated benefits of acquisitions; failure to realise the Group's assumptions regarding goodwill and indefinite lived intangible assets; natural disasters or acts of terrorism; the Company's ability to attract new clients; the economic and geopolitical impact of conflicts; the risk of global economic downturn; slower growth, increasing interest rates and high and sustained inflation; tariffs and other trade barriers; supply chain issues affecting the distribution of the Group's clients' products; technological changes and risks to the security of IT and operational infrastructure, systems, data and information resulting from increased threat of cyber and other attacks; effectively managing the risks, challenges and efficiencies presented by using Artificial Intelligence (AI) and Generative AI technologies and partnerships in the Group's business; risks related to the Group's environmental, social and governance goals and initiatives, including impacts from regulators and other stakeholders, and the impact of factors outside of the Group's control on such goals and initiatives; the Company's exposure to changes in the values of other major currencies (because a substantial portion of its revenues are derived and costs incurred outside of the UK); and the overall level of economic activity in the Company's major markets (which varies depending on,

among other things, regional, national and international political and economic conditions and government regulations in the world's advertising markets). In addition, you should consider the risks described in Item 3D, captioned 'Risk Factors' in the Company's most recent Annual Report on Form 20-F, which could also cause actual results to differ from forward-looking information. Neither the Company, nor any of its directors, officers or employees, provides any representation, assurance or guarantee that the occurrence of any events anticipated, expressed or implied in any forward-looking statements will actually occur. Accordingly, no assurance can be given that any particular expectation will be met and investors are cautioned not to place undue reliance on the forward-looking statements.

Other than in accordance with its legal or regulatory obligations (including under the Market Abuse Regulation, the UK Listing Rules and the Disclosure and Transparency Rules of the Financial Conduct Authority), the Company undertakes no obligation to update or revise any such forward-looking statements, whether as a result of new information, future events or otherwise.

Any forward-looking statements made by or on behalf of the Group speak only as of the date they are made and are based upon the knowledge and information available to the Directors at the time.

CINDY
ROSE
CEO

ELEVATE28

PURPOSE

To be the **trusted growth** partner for the world's leading brands

STRATEGIC OBJECTIVES

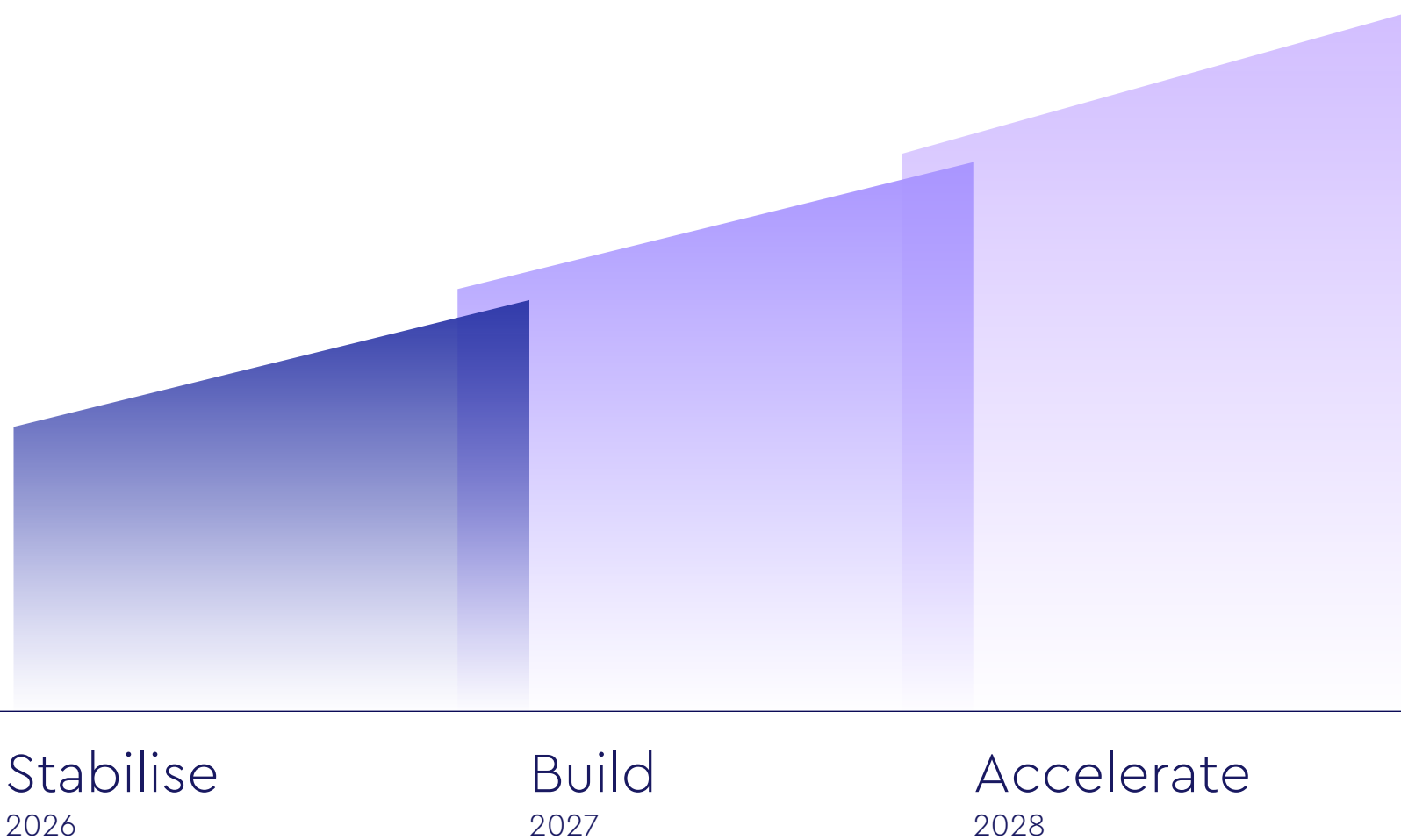
Deliver **superior growth** for clients

Become a **simpler integrated** company

Unlock the advantage of **WPP Open**

Create **firm financial foundations** for the future

OUR EXECUTION PLAN



The background of the slide is a dimly lit office scene. Several people are visible, some standing and talking, others at desks. The office has large windows and is filled with various office equipment and papers. Overlaid on this background are numerous semi-transparent blue circles of different sizes. The text 'wpp Enterprise Solutions' is centered on the slide. 'wpp' is in a white, dotted font, while 'Enterprise Solutions' is in a solid white, sans-serif font.

wpp Enterprise Solutions

WPP'S COMMERCE PRACTICE

WPP Commerce Practice

\$200BN

WPP, recognised
as a **Leader in
Commerce Services**

A connected practice,
unifying commerce
capabilities across WPP
Media, WPP Creative, WPP
Production and WPP
Enterprise Solutions

Global Commerce
advertising revenue, 2026¹

In the Forrester Wave™:
Commerce Services, Q1
2026 report

WINNING AT CANNES 2026

The Ogilvy logo is displayed in a red, serif typeface.

#1 Creative
Network of the Year

The VML logo features a black icon of three interlocking 'X' shapes to the left of the letters 'VML' in a bold, black, sans-serif font.

#2 Creative
Network of the Year

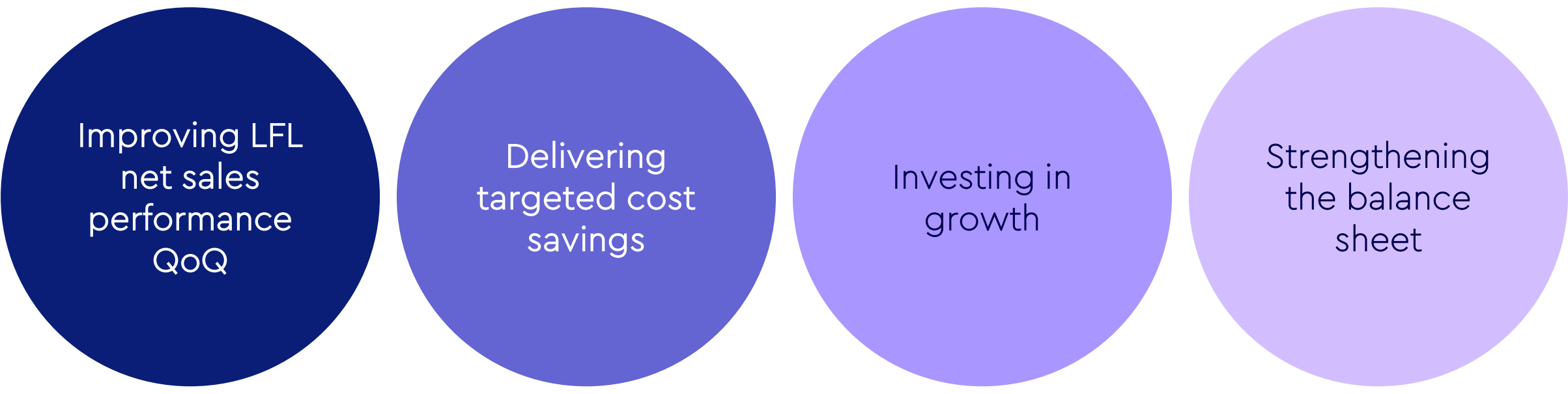
The Burson logo consists of the word 'Burson' in a bold, black, sans-serif font.

Burson London:
PR Agency of the Year

The WPP Media logo features the letters 'WPP' in a blue, dotted font, followed by the word 'Media' in a solid blue, sans-serif font.

Most-awarded
media group

H1 HIGHLIGHTS: STRONG PROGRESS



Improving LFL
net sales
performance
QoQ

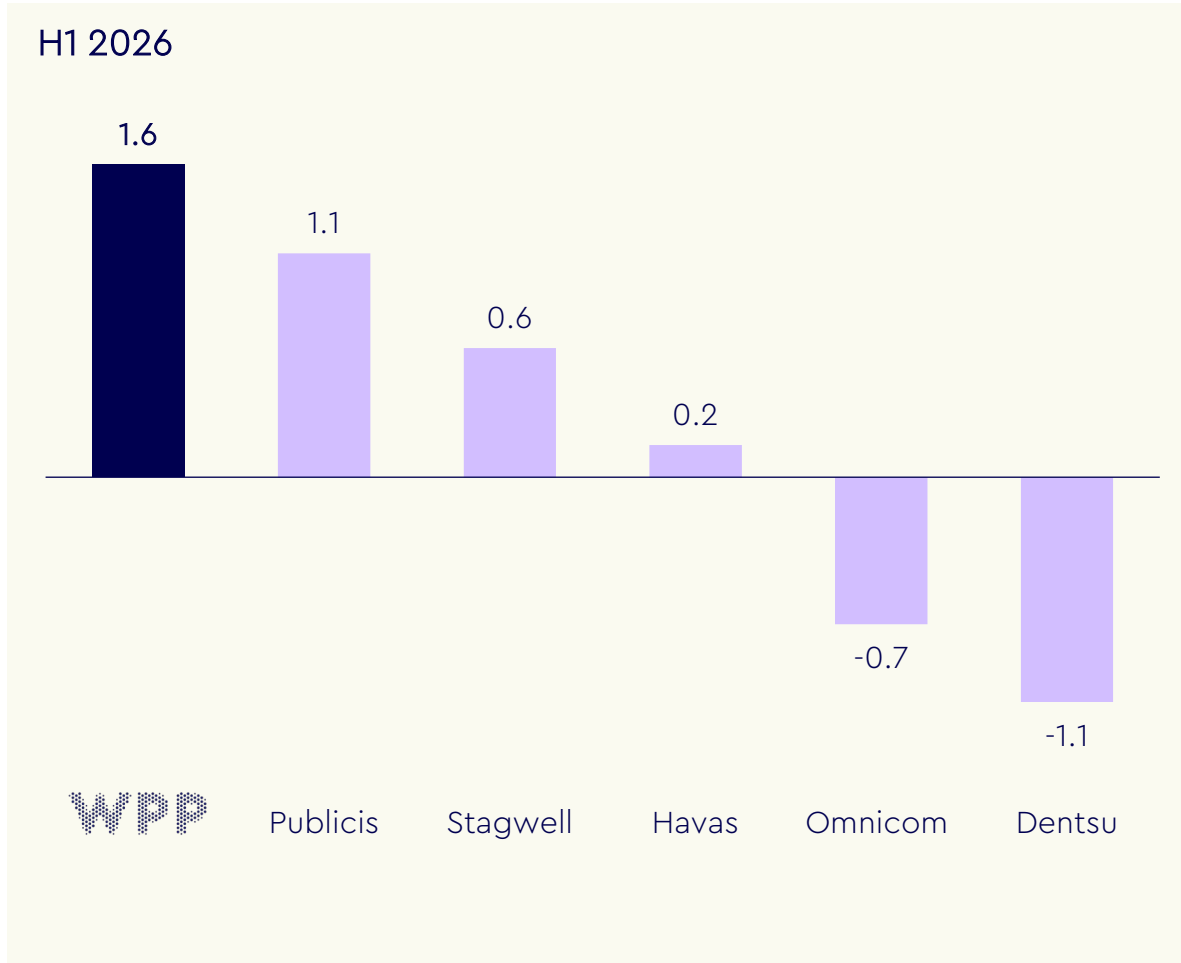
Delivering
targeted cost
savings

Investing in
growth

Strengthening
the balance
sheet

CONTINUED MOMENTUM ON NEW BUSINESS

NET REPORTED BILLINGS US\$BN¹



NEW CLIENT ASSIGNMENTS AND RETENTIONS²



1. J.P. Morgan New Business Rankings
2. Includes new client assignments and retentions with expanded scope with existing clients



INNOVATION AT THE SPEED OF CULTURE

- + Predictive intelligence
- + Human craftsmanship

600%+
increase in search interests

>\$200M
earned media



CULTURAL INTELLIGENCE

- + Platform-native integration
- + Radical brand transparency

1BN

earned impressions

2x

uplift in sales



GLOBAL CONNECTIVITY

- + Local Execution
- + Consumer Connection

180+
Markets

60BN
Impressions

PARTNERSHIPS FOR CONTINUOUS INNOVATION

WPP : Google

WPP : Adobe

WPP : ∞ Meta

WPP Enterprise Solutions : AWS

WPP : Microsoft

FIRMING OUR FINANCIAL FOUNDATIONS

DELIVERING COST SAVINGS



Targeted in-year savings
in FY 2026

PROGRESSING ASSET DISPOSALS



Expected proceeds from
disposal-related activity in FY 2026

THE BIGGER PICTURE

An attractive market

8.9% growth in
ad spend in
2026¹

A complex market

requiring brands
to seek a truly
integrated
growth partner

**AI is changing
how we operate**
unlocking new
pathways to
growth

**Trust is
increasingly
important in a
complex world**

Our WPP trust
principles

WPP'S TRUST PRINCIPLES

1. Clients own and control their data

2. WPP Open is open by design

3. Consumers are people, not IDs

4. AI augments human creativity, it does not replace it

5. We take accountability for driving our clients' growth

OUR STRATEGIC PLAN

1

Lead with Media and Data
at the heart of our integrated
client proposition

2

Establish next-generation
Creative and Production
capabilities

3

Elevate Enterprise Solutions
to partner with clients on
AI transformation

4

Simplify the operating model

5

Strengthen execution and transform GTM

6

Drive a high-performance culture and attract and retain the world's best talent

7

Unlock the advantage of WPP Open and Open Intelligence and expand strategic partnerships

8

Create firm financial foundations for the future

JOANNE
WILSON
CFO

FINANCIAL HIGHLIGHTS

H1 2026

-4.7%

**LIKE-FOR-LIKE NET
SALES GROWTH^{1,2}**

(H1 2025: -4.3%)

Impacted by historical
client losses and client
spending cuts

>

8.4%

**HEADLINE
OPERATING MARGIN**

(H1 2025: 8.2%)

Benefited from lower
headline severance YoY
and cost savings

>

15.1p

**HEADLINE DILUTED
EPS**

(H1 2025: 20.0p)

Higher headline effective
tax rate and lower
headline operating profit

>

£309m

**ADJUSTED
OPERATING CASH
FLOW BEFORE
WORKING CAPITAL**

(H1 2025: £363m)

Supporting YoY reduction
in adjusted net debt to
£2,935m

1. Net sales = revenue less pass-through costs

2. Like-for-like, LFL comparisons are calculated as follows: current year, constant currency actual results (which include acquisitions from the relevant date of completion) are compared with prior year, constant currency actual results, adjusted to include the results of acquisitions and disposals for the commensurate period in the prior year

NET SALES HIGHLIGHTS

Q2 2026

NET SALES

- LFL growth -2.8%
(Q1: -6.7%)
- M&A headwind -0.1%
- FX contribution +0.6%
- Reported growth -2.3%
(Q1: -8.9%)

Sequential quarterly improvement in LFL growth

BUSINESS UNITS¹

- WPP Media -2.8%
(Q1: -8.3%)
- WPP Creative² -3.5%
(Q1: -6.3%)
- WPP Production +1.3%
(Q1: +1.9%)

QoQ improvement at WPP Media and WPP Creative

REGIONS¹

- North America -4.3%
(Q1: -7.8%)
- EMEA -3.0%
(Q1: -5.6%)
- APAC +0.3%
(Q1: -8.2%)
- LATAM +0.9%
(Q1: -3.4%)

QoQ improvement in all regions

CLIENT SECTORS

- CPG -6.0%
(Q1: -12.4%)
- Tech & Digital -8.9%
(Q1: -9.6%)
- Automotive +3.6%
(Q1: -6.0%)
- Health & Pharma +6.5%
(Q1: -1.0%)

Top 25 clients -3.2%
(Q1: -9.4%)

1. The Group's business and geographical areas have been reorganised. Prior year comparatives have been restated to reflect these changes

2. WPP Creative includes WPP Enterprise Solutions. From 1 January 2027 WPP Enterprise Solutions LFL revenue less pass-through costs growth will be separately disclosed

HEADLINE OPERATING PROFIT MARGIN¹

H1 2026

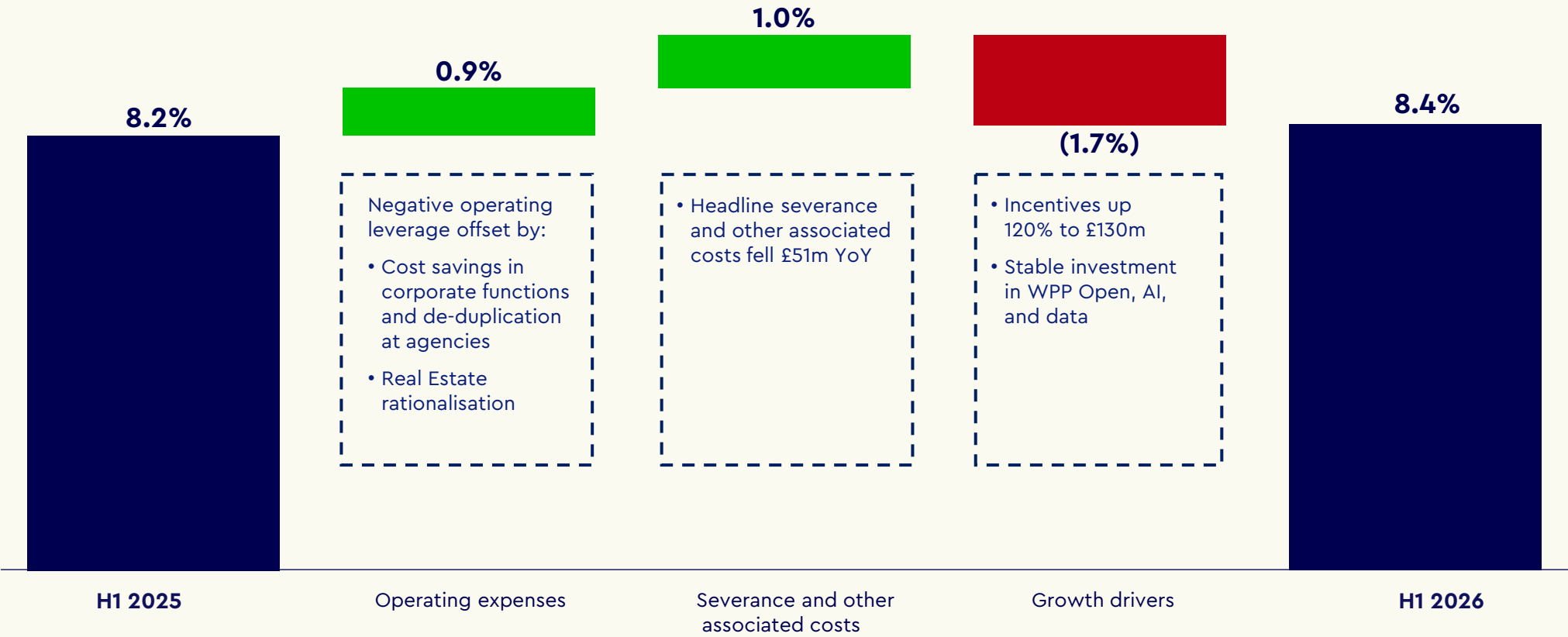
HALF YEAR TO 30 JUNE	2026 £M	2025 £M	Δ £m	Δ %
Revenue less pass-through costs	4,745	5,026	(281)	(5.6)%
Staff costs	(3,469)	(3,685)	216	5.9%
<i>severance costs</i>	(44)	(86)	42	48.8%
<i>staff incentives</i>	(130)	(59)	(71)	(120.3)%
Establishment costs	(199)	(219)	20	9.1%
Technology costs	(319)	(340)	21	6.2%
Personal costs	(83)	(98)	15	15.3%
Other operating expenses	(277)	(272)	(5)	(1.8)%
Operating expenses	(4,347)	(4,614)	267	5.8%
Operating profit	398	412	(14)	(3.4)%
Operating profit margin	8.4%	8.2%		0.2pt

- **Headline operating profit margin:** 8.4%, up 0.2pt YoY, driven by lower headline severance and cost savings
- **Staff costs:** savings in corporate functions and from de-duplication at agencies. Average headcount 97k (H1' 25: 106k)
- **Staff incentives:** increased to 2.7% of net sales (H1' 25: 1.2%)
- **Establishment costs:** rationalisation of property portfolio and consolidation of leases
- **Technology costs:** back-office savings in Enterprise Tech costs, offset by stable investment in client tech – WPP Open, AI and data
- **Personal and other costs:** driven by efficiencies in discretionary spend

1. Figures before gains/losses on disposal of investments and subsidiaries, gains/losses on disposal of property, other impairment charges, goodwill impairment, amortisation and impairment of acquired intangible assets, restructuring costs, property-related impairment costs, other transaction costs, legal provision charges/gains, share of adjusting and other items for associates, and revaluation and retranslation of financial instruments

HEADLINE OPERATING PROFIT MARGIN DRIVERS

H1 2026



UNAUDITED HEADLINE¹ INCOME STATEMENT

H1 2026

HALF YEAR TO 30 JUNE	2026 £M	2025 £M	Δ	Δ LFL ²
Revenue	6,373	6,663	(4.4)%	(3.2)%
Revenue less pass-through costs	4,745	5,026	(5.6)%	(4.7)%
Operating profit	398	412	(3.4)%	(2.6)%
Operating profit margin ³	8.4%	8.2%	0.2pt	0.2pt
Earnings from associates	14	17	(17.6)%	
Profit before interest and tax	412	429	(4.0)%	
Net finance costs	(135)	(129)	(4.7)%	
Profit before tax	277	300	(7.7)%	
Tax at 33.5% (2025: 18.3%)	(93)	(55)	(69.1)%	
Profit after tax	184	245	(24.9)%	
Non-controlling interests	(18)	(26)	30.8%	
Profit attributable to shareholders	166	219	(24.2)%	
Diluted EPS (p)	15.1p	20.0p	(24.5)%	(25.6)%
Dividends per share (p)	7.5p	7.5p	—%	

- **Reported revenue less pass-through costs** declined 5.6%, comprising LFL net sales -4.7%, M&A -0.1% and FX -0.8%
- **Headline operating profit margin**, up 0.2pt, driven by lower headline severance and cost savings, offsetting negative operational gearing
- **Headline earnings from associates** excludes Kantar due to nil carrying value (IAS 28)
- **Headline tax rate** in the prior period includes the non-recurring benefit of credits from the successful resolution of a tax matter
- **Non-controlling interests** impacted by M&A and lower profits
- **Headline diluted EPS** decline reflects lower profit and higher tax rate
- **Interim dividend** of 7.5p declared, consistent with anticipated full year dividend of 15.0p

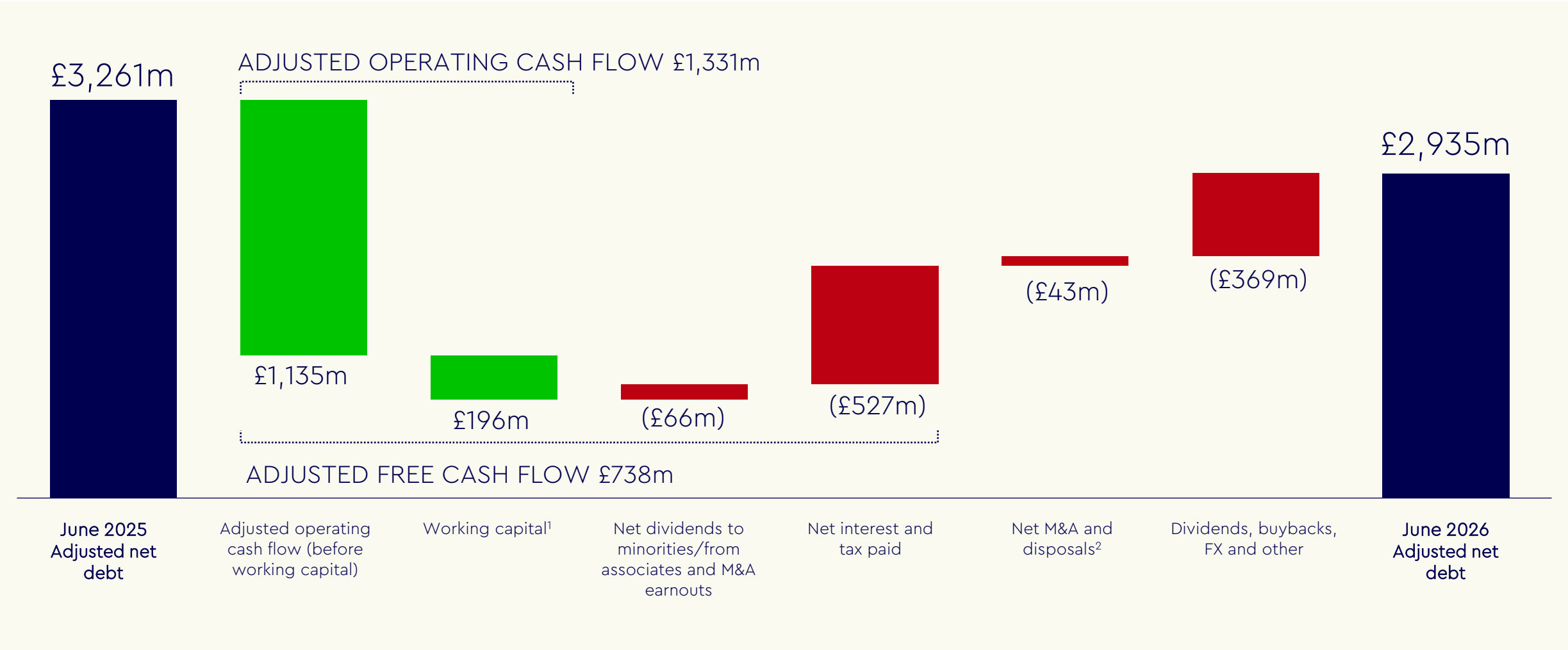
1. Figures before gains/losses on disposal of investments and subsidiaries, gains/losses on disposal of property, other impairment charges, goodwill impairment, amortisation and impairment of acquired intangible assets, restructuring costs, property-related impairment costs, other transaction costs, legal provision charges/gains, share of adjusting and other items for associates, and revaluation and retranslation of financial instruments

2. Like-for-like. LFL comparisons are calculated as follows: current year, constant currency actual results (which include acquisitions from the relevant date of completion) are compared with prior year, constant currency actual results, adjusted to include the results of acquisitions and disposals for the commensurate period in the prior year

3. Headline operating profit as a % of revenue less pass-through costs

ADJUSTED NET DEBT SINCE JUNE 2025

H1 2026 (LAST 12 MONTHS)



1. The Group adopted the IFRS 9 amendments effective 1 January 2026. As at 30 June 2026, the impact of the amendments increased cash and cash equivalents and trade and other payables, increasing the working capital outflow in the last 12 months since 30 June 2025, by £169m

2. M&A excluding earnout payments

NET DEBT AND LEVERAGE METRICS

H1 2026

£M	JUN '26 ¹	DEC '25	JUN '25
Adjusted net debt	(2,935)	(2,167)	(3,261)
Available liquidity	4,063	4,384	2,991
Average adjusted net debt²	(3,304)	(3,404)	(3,383)
Headline EBITDA (last 12 months) (including depreciation of right-of-use assets)	1,516	1,545	1,710
Average adjusted net debt/headline EBITDA (including depreciation of right-of-use assets)	2.18x	2.20x	1.98x

- **Net debt** includes £5.1bn equivalent of bond debt at a weighted average maturity of 5.7 years and an average coupon of 3.7%
- **Average adjusted net debt** down YoY including the beneficial impact of the IFRS 9 amendments
- **Investment grade credit rating** of BBB/Baa3 (S&P & Fitch/Moody's)
- **Leverage** remains elevated due to topline pressures impacting headline EBITDA
- **\$2.5bn committed RCF** (maturity Feb 2031) remains undrawn

1. The Group adopted the IFRS 9 amendments effective 1 January 2026. This increased cash and cash equivalents and reduced adjusted net debt by £180m as at 1 January 2026. As at 30 June 2026, the impact of the amendments was that cash and cash equivalents were higher and adjusted net debt was lower by £125m. Furthermore, the 12-month rolling average adjusted net debt as at 30 June 2026 was £114m lower, calculated by applying the amendments for the period 1 July 2025 to 30 June 2026

2. Average adjusted net debt excludes lease liabilities and is the average of adjusted net debt for each of the last 12-month period ends

2026 GUIDANCE

LIKE-FOR-LIKE
REVENUE LESS
PASS-THROUGH
COSTS



HEADLINE
OPERATING PROFIT
MARGIN



ADJUSTED
OPERATING CASH
FLOW BEFORE
WORKING CAPITAL

"down low to mid-single
digits in the second half"

12.0% to 13.0%

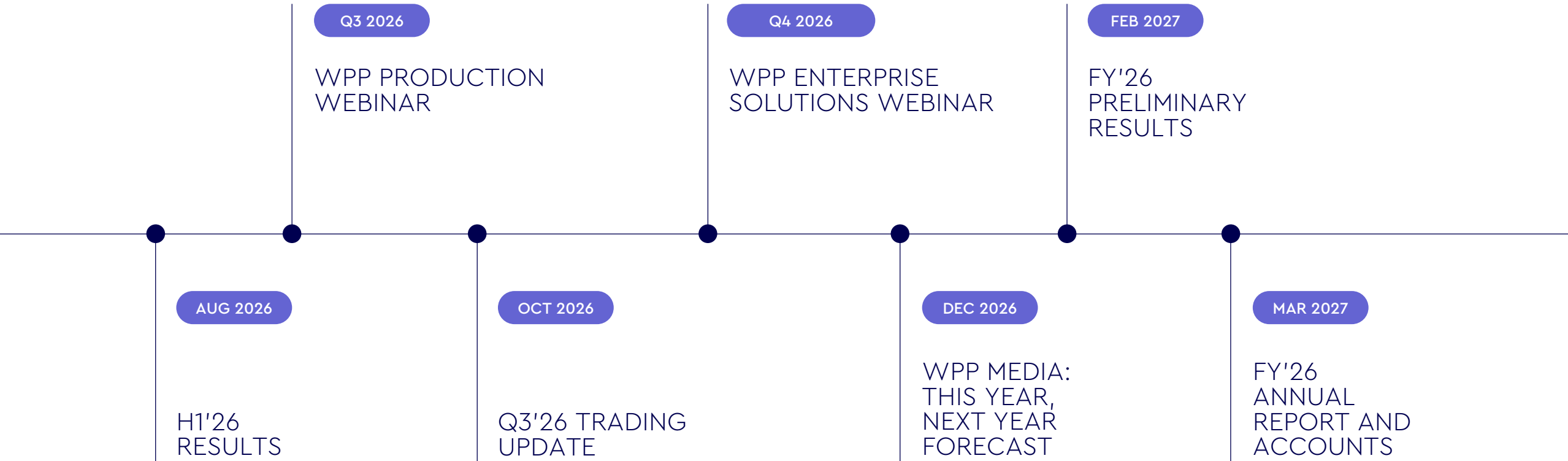
£800m to £900m



Q&A

WHAT'S NEXT?

INVESTOR ENGAGEMENT

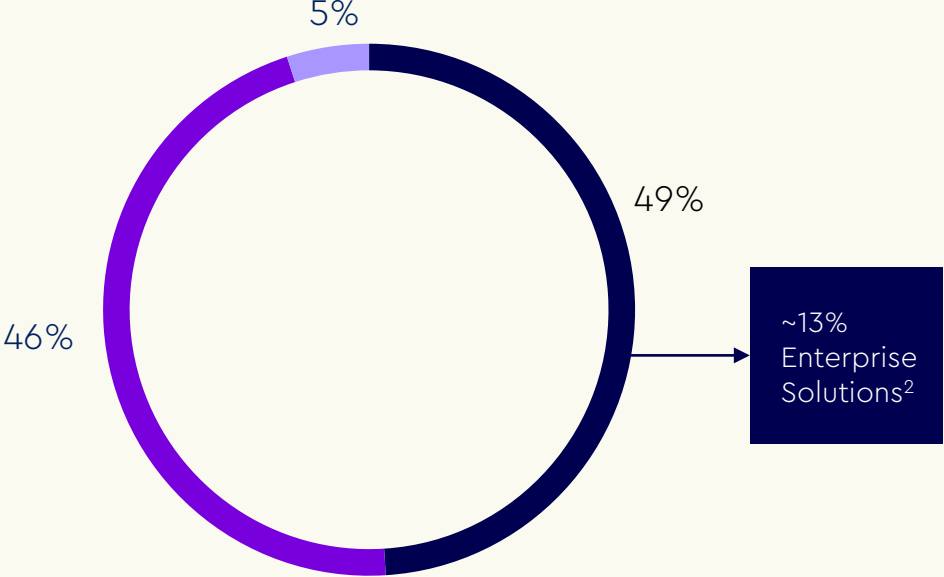


APPENDIX

PERFORMANCE BY CAPABILITY AND GEOGRAPHY¹

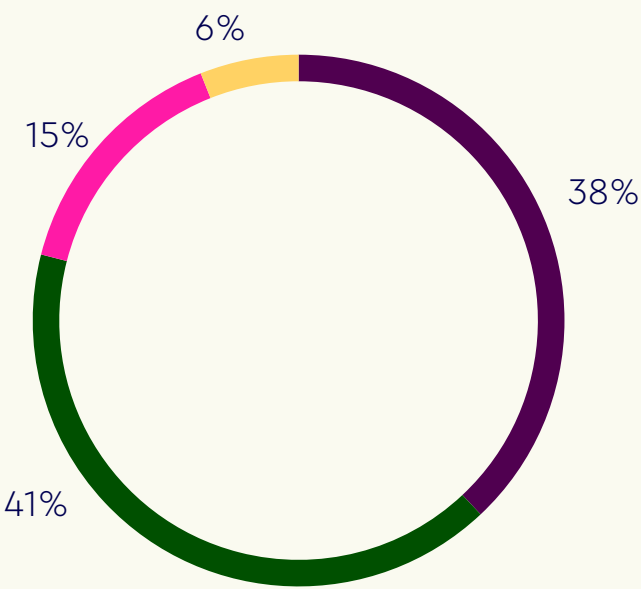
LFL REVENUE LESS PASS-THROUGH COSTS GROWTH Q2 2026

Capability Split



- WPP Media -2.8% (Q1: -8.3%)
- WPP Creative (inc. Enterprise Solutions)² -3.5% (Q1: -6.3%)
- WPP Production +1.3% (Q1: +1.9%)

Geographic Split



- North America -4.3% (Q1: -7.8%)
- EMEA -3.0% (Q1: -5.6%)
- APAC +0.3% (Q1: -8.2%)
- LATAM +0.9% (Q1: -3.4%)

1. Chart shows the proportion of WPP revenue less pass-through costs in H1 2026.

2. WPP Enterprise Solutions is reported within WPP Creative and LFL revenue less pass-through costs detail will be separately disclosed from 2027

PERFORMANCE BY REGION AND TOP 10 MARKETS

LIKE-FOR-LIKE REVENUE LESS PASS-THROUGH COSTS GROWTH Q2 2026

North America -4.3% (Q1: -7.8%)

US -3.8% (Q1: -7.4%)

Canada -12.5% (Q1: -13.8%)

EMEA -3.0% (Q1: -5.6%)

UK -5.5% (Q1: -6.6%)

Germany -4.7% (Q1: -5.6%)

France -6.1% (Q1: -6.9%)

Spain +12.2% (Q1: -1.3%)

LATAM +0.9% (Q1: -3.4%)

Brazil -3.9% (Q1: -8.2%)

APAC +0.3% (Q1: -8.2%)

China +15.6% (Q1: -12.2%)

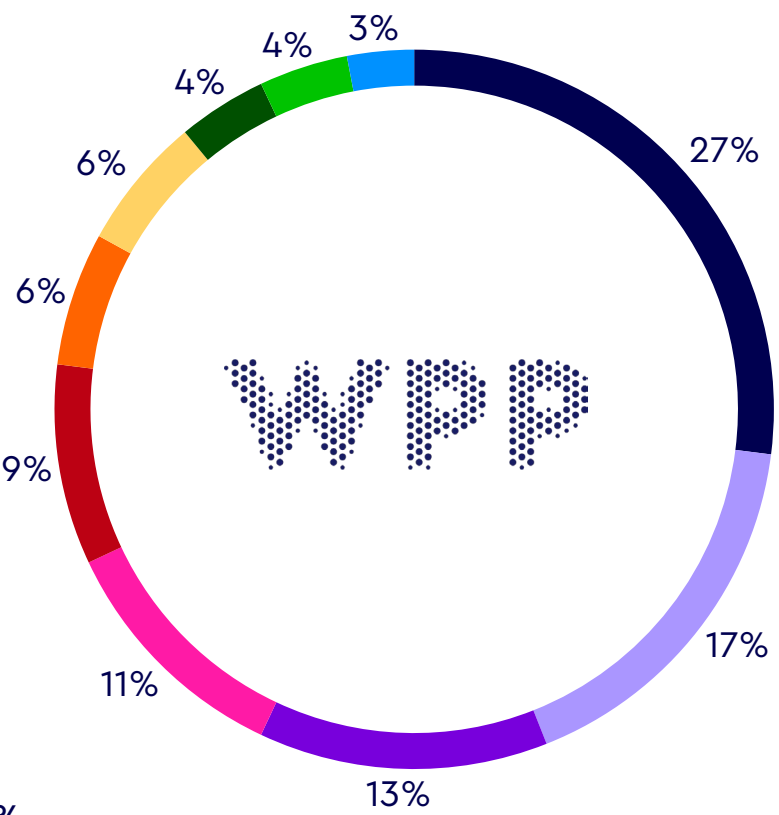
India -6.0% (Q1: +1.0%)

Australia -1.8% (Q1: -7.9%)

PERFORMANCE BY SECTOR¹

LFL REVENUE LESS PASS-THROUGH COSTS GROWTH Q2 2026

- **Telecom, Media & Entertainment -16.8%**
(Q1: -12.8%)
- **Financial Services -14.2%**
(Q1: -12.8%)
- **Other +4.3%**
(Q1: +8.0%)
- **Travel & Leisure -1.4%**
(Q1: -4.2%)
- **Government, Public Sector & Non-profit +1.9%**
(Q1: -9.4%)



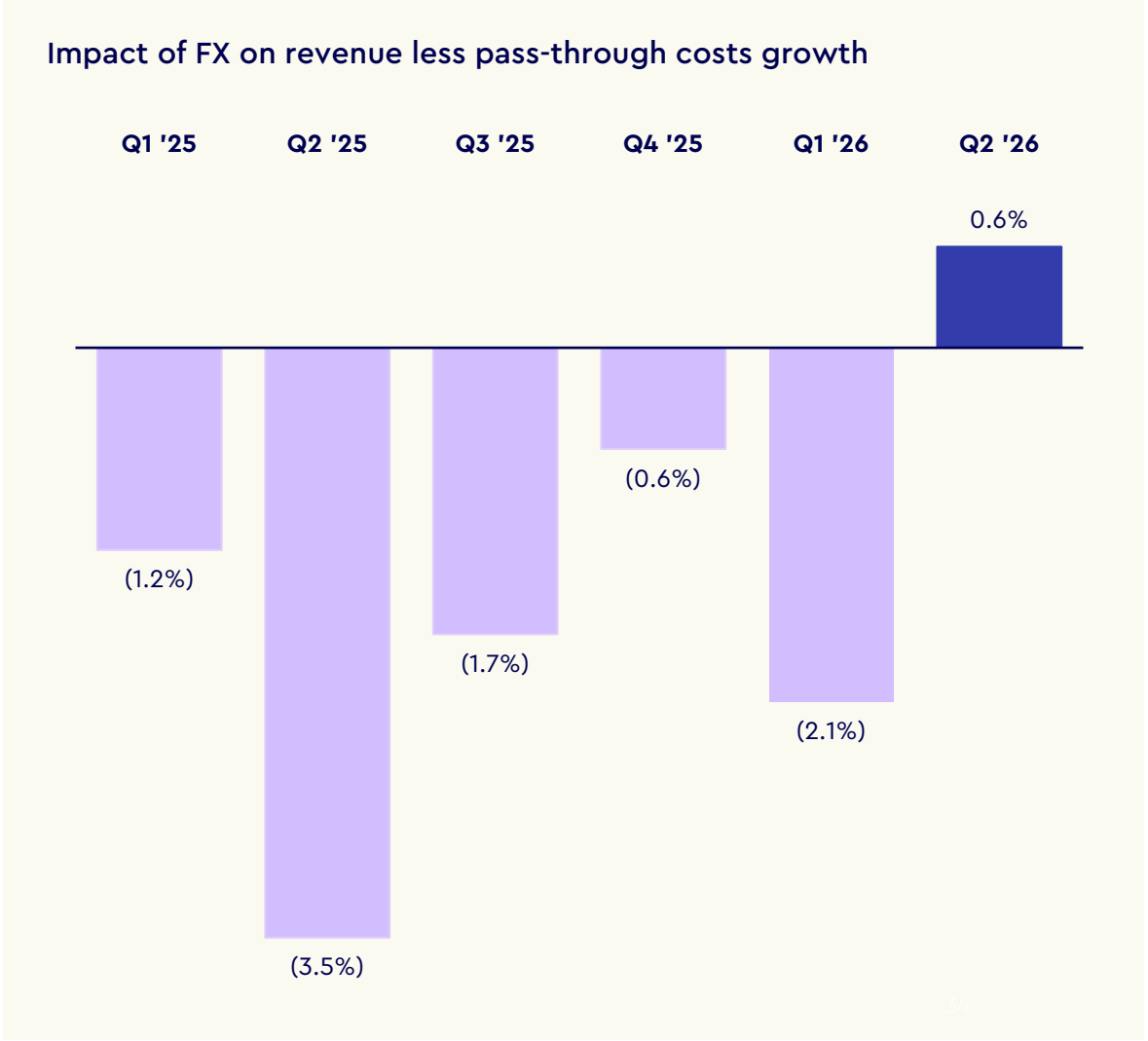
- **CPG -6.0%**
(Q1: -12.4%)
- **Tech & Digital Services -8.9%**
(Q1: -9.6%)
- **Healthcare & Pharma +6.5%**
(Q1: -1.0%)
- **Automotive +3.6%**
(Q1: -6.0%)
- **Retail -3.6%**
(Q1: -1.8%)

1. Chart shows the proportion of WPP revenue less pass-through costs in H1 2026; chart consists of clients representing 81% of WPP total revenue less pass-through costs

EXCHANGE RATE ANALYSIS

Q2 2026

Second Quarter	2026	2025	Sterling (Weaker)/ Stronger
US\$	1.34	1.34	—%
€	1.15	1.18	(2.5)%
Indian Rupee	127.17	114.32	11.2%
Chinese Renminbi	9.14	9.66	(5.4)%
Australian \$	1.89	2.08	(9.1)%
Brazilian Real	6.77	7.56	(10.4)%
Canadian \$	1.86	1.85	0.5%
Singapore \$	1.72	1.74	(1.1)%
Danish Krona	8.63	8.79	(1.8)%



RECONCILIATION OF HEADLINE OPERATING PROFIT TO REPORTED OPERATING PROFIT

HALF YEAR TO 30 JUNE	2026 £M	2025 £M	Δ £M
Headline operating profit	398	412	(14)
Goodwill impairment	—	(116)	116
Amortisation and impairment of acquired intangibles	(26)	(32)	6
Restructuring costs	(83)	(40)	(43)
Property-related impairment charges	(22)	(5)	(17)
Impairment of investments in associates	(2)	—	(2)
(Losses)/gains on disposal of investments and subsidiaries	(4)	2	(6)
Non-headline items	(137)	(191)	54
Reported operating profit	261	221	40

- **Goodwill impairment** charges in prior period, no goodwill impairment in H1 2026
- **Restructuring costs** include £59m of Elevate28 charges and £24m related to historical programmes
- **Property-related impairment charges** related to ongoing rationalisation of property portfolio

HEADLINE CASH FLOW STATEMENT

H1 2026

SIX MONTHS ENDED 30 JUNE	2026 £M	2025 £M	Δ £M
Headline operating profit	398	412	(14)
Headline earnings from associates	14	17	(3)
Depreciation and amortisation	188	203	(15)
Headline EBITDA	600	632	(32)
Less: Earnings from associates	(14)	(17)	3
Repayment of lease liabilities and related interest	(164)	(170)	6
Non-cash compensation	49	41	8
Non-headline cash items (including restructuring costs) ¹	(77)	(35)	(42)
Capex	(85)	(88)	3
Adjusted cash flow before working capital	309	363	(54)
Working capital ²	(807)	(1,348)	541
Adjusted operating cash flow	(498)	(985)	487
Net dividends (to minorities)/from associates	(8)	(11)	3
Contingent consideration liability payments	(14)	(15)	1
Net interest and tax paid	(205)	(261)	56
Adjusted free cash flow	(725)	(1,272)	547

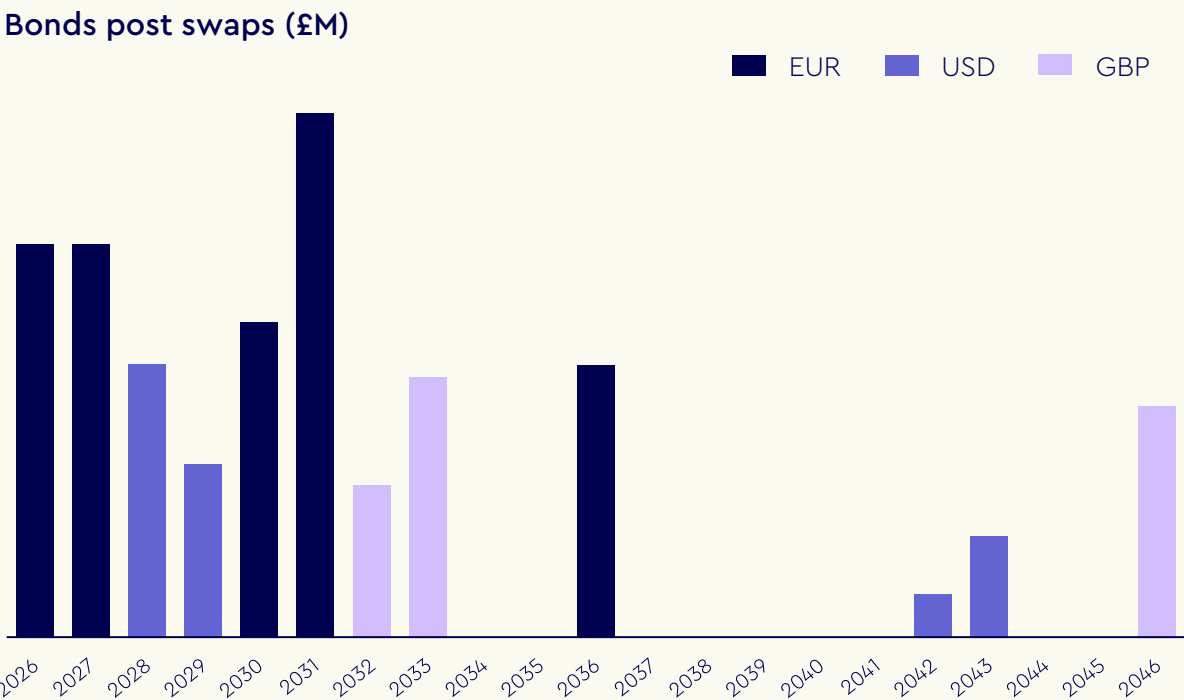
1. Includes cash restructuring costs of £83m

2. The Group adopted the IFRS 9 amendments effective 1 January 2026. As at 30 June 2026, the impact of the amendments increased cash and cash equivalents and trade and other payables, decreasing the working capital outflow in the first half of 2026, by £180m

BOND MATURITY PROFILE

30 JUNE 2026

BONDS (CURRENCY OF ISSUANCE)		TOTAL OUTSTANDING £M
■	£ bonds £380m (2.875% Sep '46)	380
■	US bond \$220m (5.625% Nov '43)	166
■	US bond \$93m (5.125% Sep '42)	70
■	US bond \$600m (6.5% Mar '36) ¹	447
■	Eurobonds €500m (4.0% Sept '33) ²	428
■	£ bonds £250m (3.75% May '32)	250
■	Eurobonds €1,000m (3.625% Jun '31)	861
■	Eurobonds €600m (1.625% Mar '30)	517
■	Eurobonds €351m (3.625% Sept '29) ³	284
■	Eurobonds €550m (4.125% May '28) ⁴	449
■	Eurobonds €750m (2.375% May '27)	646
■	Eurobonds €750m (2.25% Sep '26)	646



3.7%
Weighted average
coupon rate

£5.1bn
Outstanding bond
debt

5.7 Years
Weighted average
maturity

£1.9bn
Undrawn Revolving Credit
Facility (\$2.5bn)

1. Swapped to €519m at 5.45%
2. Swapped to £428m (fixed to Sep 27/float to Sep 33)
3. Swapped to \$377m at 5.27%
4. Swapped to \$595m at 5.10%

CONTACTS AND FURTHER RESOURCES



THOMAS SINGLEHURST, CFA

Group Investor Relations Director

thomas.singlehurst@wpp.com

Tel: +44 (0) 7876 431 922



ANTHONY HAMILTON

Investor Relations Director

anthony.hamilton@wpp.com

Tel: +44 (0) 7464 532 903



MELISSA FUNG

Investor Relations Director

melissa.fung@wpp.com

Tel: +44 (0) 7353 107 064

INVESTOR WEBSITE

wpp.com/investors

ANNUAL REPORT AND ACCOUNTS

[WPP Annual Report & Accounts 2025](#)

INVESTOR WEBINARS

A series of webinars designed to give investors and analysts deeper insight into individual agencies, products and services within WPP

[WPP webinars](#)

SOCIAL CHANNELS



THANK YOU

